

DATA SHEET

PARTNER
ADVANTAGE**DICKER**
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Commvault Rewards

Grow without limits, today and tomorrow, with Commvault Partner Advantage.

Get rewarded for closing a new customer deal for software or SaaS and earn additional bonuses for bookings in the following three quarters.

Reward Details

- Start & End Date: April 1, 2024 through March 31, 2025
- New Customer reward paid at 3% per person on eligible deal value booking, net to Commvault
- Earn 3% on all additional eligible bookings for the next three (3) following quarters
- Maximum payout of \$20,000 USD, each seller
- No minimum deal values
- Requires an active deal registration

Participation Eligibility

- Solution Providers: Elite, Premier, or Registered sellers (AE and SE)

Eligible Bookings

- A new customer with software bookings: Incentive payout calculated on software license (TCV) and SaaS (ACV) amounts, net to Commvault. Upfront maintenance for software is not eligible.
- A new customer booking with SaaS (ACV), net to Commvault, provided it has a term of one year or more.

Payment Details

- Incentives are paid every 45 days starting April 1, 2024.

Contact Us

For any questions or concerns about the Commvault Partner Advantage Program, please contact PartnerAdvantage@commvault.com.

Ineligible Bookings are defined as (1) SaaS new customer bookings with less than a one-year term, (2) Air Gap Protect, (3) Maintenance conversions, Software maintenance & subscription renewals, (4) Enterprise support, training and professional services, hardware bookings and (5) new customer bookings without active deal registration.

New Customer is defined based on new to Commvault.

Commvault reserves the right to modify term at any time.

